

Advance Your
Advocacy Skills
Through Effective &
Strategic Storytelling







Let's Get Started

Goals for Today's Workshop

- 1. Discuss the elements that make for a powerfully persuasive personal story.
- 2. Identify our unique stories that connect to our advocacy goals.
- 3. Consider how audience and context shape the way we tell our stories.
- 4. Practice telling our stories with supportive peers.
- 5. Share and receive strength-based feedback.





The "Why": Your Personal Story

Your story can help persuade people to join you and take action by:

- Building trust in you through an authentic story of yourself (self)
- Tapping into shared values and beliefs through a story about your community (us)
- Articulating your current challenge and the consequences of choice (now)

Materials adapted with permission from Linda Dolmatch



Your Turn: "Why" Statements and Stories

Write your "Why" statement

Think of a brief story (about yourself, and/or your current challenge and choices as it relates to MBC)

Incorporate elements such as:

- Why you care about this issue
- What the future looks like when the legislation is passed/action is taken
- How your "why" for supporting this issue reinforces shared values
- Includes a CALL TO ACTION + next steps/timeline



Which Issue, Which Story? Individual Work

You have many stories – which one will work best?

Briefly jot down 1-3 personal story ideas that are important to you and that you feel comfortable sharing in a public forum. (8-10 minutes)



Which Issue, Which Story? Pair and Share

Decide which legislation/action you want to use your story to focus on.

Pair with another advocate in the room and spend 10 minutes taking turns speaking your stories.

Goal: CHOOSE ONE ISSUE & ONE STORY



Getting Started

Step 1: Write one sentence that summarizes your connection to the Member of Congress and to MBC

Step 2: Complete these sentences

- I am speaking to you about X bill, which: (briefly summarize)
- I care deeply about this issue/proposed legislation because:
- I believe that **Member X** will also care about this issue because:
- I am asking that Member X (name specific action). Can I count on your help?



Practice: Personal Stories as Advocacy Tools

Advocate:

- Practice *telling* your personal story to someone else; use your notes only if needed
- Put your notes down. Speak your story again without your notes.

Listener:

- Take notes!
 - What parts of the story & vision grabbed your attention?
 - Where were you confused about the information?
 - Where did you find your attention wandering?
- Share specific feedback focused on strengthening your story
 - What does the advocate want you to do? What is the call to action?





Last Step:

Practice at home (and keep using these tools!)

THANK YOU

